

# Giovanni Rossi

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## Academic positions

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- 2019/8 - present Adjunct professor of Interactional Linguistics,  
University of Helsinki
- 2018/7 - present Assistant professor, Department of Sociology,  
University of California, Los Angeles
- 2018/1 - 2018/6 Senior researcher, Department of Finnish, Finno-Ugrian, and Scandinavian Studies,  
University of Helsinki
- 2014/11 - 2017 Post-doctoral researcher, Finnish Center of Excellence in Research on  
Intersubjectivity in Interaction, University of Helsinki

## Education

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- 2010 - 2015 PhD in Social Science (cum laude, top 5%), Max Planck Institute for Psycholinguistics /  
Radboud University Nijmegen
- Advisors: N. J. Enfield, Kobin H. Kendrick
  - Dissertation: 'The request system in Italian interaction' \*
- \* Winner of award for best dissertation in the field of conversation analysis  
(period 2014-2017) from the International Society for Conversation Analysis
- 2009 - 2010 MA in Linguistics (cum laude), Radboud University Nijmegen
- 2006 - 2009 BA in Linguistics (cum laude), University of Bologna

## Professional roles

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- 2018 - present Executive board member: *Center for Language, Interaction, and Culture (CLIC)*,  
University of California, Los Angeles
- 2015 - 2018 Project coordinator: *Prosody and action formation in other-repetitions across languages*,  
University of Helsinki — involving 5 professors, 4 postdocs (including myself), 1 PhD  
student, 4 student assistants, 5 languages (English, Finnish, French, Italian, Swedish)
- After conceptualizing and launching the project, I led a reading group on the topic,  
coordinated the collection and qualitative analysis of the data, then designed and  
directed the cross-linguistic coding work for quantitative analysis. I also provided  
extensive training to research assistants and supervised their work. Most recently, I  
have edited a prospective special issue on the project, carried out quantitative  
analysis of the cross-linguistic coding data, and presented our findings at conferences.

- 2015 - 2018      Project coordinator (with Jörg Zinken): *Parallel European corpus of informal interaction*, University of Helsinki — involving 3 professors, 2 postdocs (including myself), 3 student assistants, 5 languages (Finnish, French, German, Italian, Polish)
- After launching the project together with Zinken, I have had a central role in its coordination: organizing workshops, documenting progress, leading the collection and management of both Italian and Finnish data, and most recently coordinating publication plans
- 2011 - 2015      Project coordinator (with Simeon Floyd and N. J. Enfield): *Getting others to do things: a pragmatic typology of recruitments*, Max Planck Institute for Psycholinguistics — involving 1 professor, 5 postdocs, 2 PhD students (including myself), 8 languages (Cha'palaa, English, Italian, Lao, Murrinhpatha, Polish, Russian, Siwu)
- As a PhD student, I assumed the role of coordinator of this project together with a postdoc (Floyd) and with my PhD advisor and project leader (Enfield). Among other tasks, I took responsibility for the design of the coding scheme, assisted contributors in carrying out their analytic assignments and coding work, and conducted the assembling, processing, and statistical analysis of coding data using the R software

## Publications

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### In progress

Drew, P., Hakulinen, A., Heinemann, T., Niemi, J., & **Rossi, G.** (in progress). Hendiads in naturally occurring interactions: a cross-linguistic study of double verb constructions.

**Rossi, G.** (under review). The prosody of other-repetition in Italian: a system of tunes. *Language in Society*.

**Rossi, G.**, & Stivers, T. (revise and resubmit). Category-sensitive actions in interaction. *Social Psychology Quarterly*.

### Books and edited volumes

**Rossi, G.** (Ed.) (in press). Other-repetition in conversation across languages. Special issue of *Language in Society*.

**Rossi, G.** (in press). *Systems of social action: the case of requesting in Italian*. Oxford University Press.

Floyd, S., **Rossi, G.**, & Enfield, N. J. (Eds.) (2019). *Getting others to do things: a pragmatic typology of recruitments*. Language Science Press.

### Journal articles

**Rossi, G.** (in press). Other-repetition in conversation across languages: bringing prosody into pragmatic typology. *Language in Society*.

**Rossi, G.** (2018). Composite social actions: the case of factual declaratives in everyday interaction. *Research on Language and Social Interaction*, 51(4), 379-397.

- Floyd, S., **Rossi, G.**, Baranova, J., Blythe, J., Dingemanse, M., Kendrick, K. H., Zinken, J., & Enfield, N. J. (2018). Universals and cultural diversity in the expression of gratitude. *Royal Society Open Science*, 5(5), 180391. [ALTMETRIC](#), [MEDIA RELEASE AND COVERAGE](#)
- Dingemanse, M., **Rossi, G.**, & Floyd, S. (2017). Place reference in story beginnings: a cross-linguistic study of narrative and interactional affordances. *Language in Society*, 46(2), 129-158.
- Zinken, J. & **Rossi, G.** (2016). Assistance and other forms of cooperative engagement. *Research on Language and Social Interaction*, 49(1), 20-26.
- Rossi, G.** & Zinken, J. (2016). Grammar and social agency: The pragmatics of impersonal deontic statements. *Language*, 92(4), e296-e325.
- Floyd, S., Manrique, E., **Rossi, G.**, & Torreira, F. (2016). Timing of visual bodily behavior in repair sequences: Evidence from three languages. *Discourse Processes*, 53(3), 175-204.
- Dingemanse, M., Roberts, S. G., Baranova, J., Blythe, J., Drew, P., Floyd, S., Gísladóttir, R. S., Kendrick, K. H., Levinson, S. C., Manrique, E., **Rossi, G.**, & Enfield, N. J. (2015). Universal principles in the repair of communication problems. *PLoS ONE*, 10(9), e0136100. [ALTMETRIC](#), [MEDIA RELEASE AND COVERAGE](#)
- Rossi, G.** (2015). Responding to pre-requests: The organization of *hai x* 'do you have x' sequences in Italian. *Journal of Pragmatics*, 82, 5-22.
- Rossi, G.** (2015). Other-initiated repair in Italian. *Open Linguistics* 1, 256-282.
- San Roque, L., Kendrick, K. H., Norcliffe, E., Brown, P., Defina, R., Dingemanse, M., Dirksmeyer, T., Enfield, N. J., Floyd, S., Hammond, J., **Rossi, G.**, Tufvesson, S., Van Putten, S., & Majid, A. (2015). Vision verbs dominate in conversation across cultures, but the ranking of non-visual verbs varies. *Cognitive Linguistics*, 26(1), 31-60.
- Rossi, G.** (2012). Bilateral and unilateral requests: The use of imperatives and *Mi X?* interrogatives in Italian. *Discourse Processes*, 49(5), 426-458.
- Rossi, G.** (2009). Il discorso scritto interattivo degli SMS: uno studio pragmatico del "messaggiare" [Interactive written discourse in SMS: a pragmatic study of "texting"]. *Rivista Italiana di Dialettologia [Italian Journal of Dialectology]*, 33, 143-193.

#### Book chapters

- Rossi, G.** (in press). Conversation analysis. In J. Stanlaw (Ed.), *The International Encyclopedia of Linguistic Anthropology*. Wiley.
- Zinken, J., **Rossi, G.**, & Reddy, V. (in press). Doing more than expected: thanking recognizes another's agency in providing assistance. In C. Taleghani Nikazm, E. Betz, & P. Golato (Eds.), *Mobilizing action: grammar and lexis within larger activities*. John Benjamins.
- Rossi, G.**, Floyd, S., & Enfield, N. J. (2019). Recruitments and pragmatic typology. In S. Floyd, G. Rossi, & N. J. Enfield (Eds.), *Getting others to do things: a pragmatic typology of recruitments*. Language Science Press.

- Rossi, G.** (2019). The recruitment system in Italian. In S. Floyd, G. Rossi, & N. J. Enfield (Eds.), *Getting others to do things: a pragmatic typology of recruitments*. Language Science Press.
- Floyd, S., **Rossi, G.**, & Enfield, N. J. (2019). A coding scheme for recruitment sequences in interaction. In S. Floyd, G. Rossi, & N. J. Enfield (Eds.), *Getting others to do things: a pragmatic typology of recruitments*. Language Science Press.
- Rossi, G.** (2017). Secondary and deviant uses of the imperative for requesting in Italian. In M.-L. Sorjonen, L. Raevaara, & E. Couper-Kuhlen (Eds.), *Imperative turns at talk: the design of directives in action* (pp. 103-137). John Benjamins.
- Rossi, G.** & Zinken, J. (2017). Social agency and grammar. In N. J. Enfield & P. Kockelman (Eds.), *Distributed agency: The sharing of intention, cause, and accountability* (pp. 79-86). Oxford University Press.
- Rossi, G.** (2014). When do people not use language to make requests? In P. Drew & E. Couper-Kuhlen (Eds.), *Requesting in social interaction* (pp. 303-334). John Benjamins.
- Enfield, N. J., Dingemanse, M., Baranova, J., Blythe, J., Brown, P., Dirksmeyer, T., Drew, P., Floyd, S., Gipper, S., Gísladóttir, R. S., Hoymann, G., Kendrick, K. H., Levinson, S. C., Magyari, L., Manrique, E., **Rossi, G.**, San Roque, L., & Torreira, F. (2013). Huh? What? – A first survey in 21 languages. In M. Hayashi, G. Raymond, & J. Sidnell (Eds.), *Conversational repair and human understanding* (pp. 343-380). Cambridge University Press.
- Rossi, G.** (2010). Interactive written discourse: Pragmatic aspects of SMS communication. In G. Garzone, P. Catenaccio, & C. Degano (Eds.), *Diachronic perspectives on genres in specialized communication. Conference Proceedings* (pp. 135-138). Milan: CUEM.

### **Selected presentations**

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#### Invited talks

- Rossi, G.** (2019). Question intonation and action: the case of other-repetitions in Italian. Invited talk presented to the *Language, Interaction, and Social Organization (LISO)* unit at the University of California Santa Barbara, US.
- Floyd, S., **Rossi, G.**, Enfield, N. J., Baranova, J., Blythe, J., Dingemanse, M., Kendrick, K. H., & Zinken, J. (2014). Everyday requesting across eight languages. Invited talk presented at the *Center for Language, Interaction, and Culture (CLIC) workshop 'About Face'*. University of California Los Angeles, US.
- Rossi, G.** (2014). Visible behavior in the formation of indirect requests. Invited talk presented at the *4th Nijmegen Gesture Centre (NGC) Workshop: Communicative intention in gesture and action*. Max Planck Institute for Psycholinguistics, Nijmegen, The Netherlands.

#### Talks

- Rossi, G.** (2019). Question intonation and action: the case of other-repetitions in Italian. Talk presented at the *105th Annual Convention of the National Communication Association [NCA 2019]*. Baltimore, US.

- Rossi, G.**, Zinken, J., & Reddy, V. (2018). Recognizing another's agency in providing assistance: The action of thanking after requests. Talk presented at the *104th Annual Convention of the National Communication Association [NCA 2018]*. Salt Lake City, US.
- Rossi, G.**, Couper-Kuhlen, E., Hakulinen, A., Huhtamäki, M., Lindström, J., Londen, A-M., Persson, R., Stevanovic, M., Vatanen, A., Tikkanen, M., & Torreira, F. (2018). Prosody and action formation in other-repetitions across languages. Talk presented at the *5th International Conference on Conversation Analysis [ICCA 2018]*. Loughborough University, UK.
- Sorjonen, M-L., Mondada, L., **Rossi, G.**, Weidner, M., & Zinken, J. (2018). Building PECII: a parallel corpus of informal interaction – issues and solutions. Talk presented at the *5th International Conference on Conversation Analysis [ICCA 2018]*. Loughborough University, UK.
- Zinken, J., Mondada, L., **Rossi, G.**, Sorjonen, M-L., & Weidner, M. (2018). Using PECII: A comparative analysis of rule formulation and enforcement in board games. Talk presented at the *5th International Conference on Conversation Analysis [ICCA 2018]*. Loughborough University, UK.
- Dingemane, M., Floyd, S., **Rossi, G.**, & Enfield, N. J. (2017). Methods and findings from the typology of conversational structures. Talk presented at the *12th Conference of the Association for Linguistic Typology [ALT 2017]*. Australian National University, Canberra, Australia.
- Rossi, G.**, Couper-Kuhlen, E., Hakulinen, A., Huhtamäki, M., Lindström, J., Londen, A-M., Persson, R., Stevanovic, M., Vatanen, A., Tikkanen, M., & Torreira, F. (2017). Prosody and action formation in next-turn repetitions across languages. Talk presented at the *15th International Pragmatics Conference [IPrA 2017]*. Ulster University, Belfast, UK.
- Rossi, G.** (2017). Composite social actions. Talk presented at the conference: *Intersubjectivity in action (IIA)*. University of Helsinki, Finland.
- Rossi, G.**, Floyd, S., Baranova, J., Blythe, J., Dingemane, M., Kendrick, K. H., & Zinken, J., & Enfield, N. J. (2015). Recruitments across languages: A systematic comparison. Talk presented at the *14th International Pragmatics Conference [IPrA 2015]*. University of Antwerp, Belgium.
- Floyd, S., **Rossi, G.**, Enfield, N. J., Baranova, J., Blythe, J., Dingemane, M., Kendrick, K. H., & Zinken, J. (2014). Recruitments across languages: A systematic comparison. Talk presented at the *4th International Conference on Conversation Analysis [ICCA 2014]*. University of California Los Angeles, US.
- Rossi, G.** (2014). The request system in Italian interaction. Talk presented at the *4th International Conference on Conversation Analysis [ICCA 2014]*. University of California Los Angeles, US.
- Dingemane, M., **Rossi, G.**, & Floyd, S. (2013). Place reference in story launchings: a cross-linguistic study. Talk presented at the *Workshop on Place, Landscape, and Language*. Max Planck Institute for Psycholinguistics, Nijmegen, The Netherlands.
- Rossi, G.** (2013). Indirect requests in everyday interaction. Talk presented at the *19th Annual Conference on Language, Interaction, and Social Organization [LISO 2013]*. University of California Santa Barbara, US.

- Rossi, G.** (2012). Why do people omit the vocal component of requests? Talk presented at the *5th Congress of the International Society for Gesture Studies [ISGS V]*. Lund University, Lund, Sweden.
- Rossi, G.** (2012). Hai X? 'Do you have X?' in the Italian request system. Talk presented at the *5th Language, Culture & Mind conference [LCM V]*. Universidade Católica Portuguesa, Lisbon, Portugal.
- Rossi, G., & Zinken, J.** (2012). 'It is necessary to X' in Italian and Polish: Recruitment or account? Talk presented at the conference: *Discourse, Communication, Conversation [DCC]*. Loughborough University, UK.
- Rossi, G.** (2011). Bilateral and unilateral requests: The use of imperatives and Mi X? interrogatives in Italian. Talk presented at the *12th International Pragmatics Conference [IPrA 2011]*. University of Manchester, UK.
- Rossi, G.** (2011). 'We' proposals in Italian. Grammar and intonation in action formation. Talk presented at the *Centre for Advanced Studies in Language and Communication (CASLC)*. University of York, UK.

## Teaching

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### Continuing activities

Instructor of undergraduate course *Introduction to sociological research methods* + honors seminar, UCLA

2019 fall, winter

Instructor of graduate course *Conversation Analysis II*, UCLA

2020 winter; 2019 spring

Instructor of graduate course *Advanced techniques for the analysis of audiovisual data*, UCLA

2020 spring

Instructor of graduate *Practicum in Conversation Analysis*, UCLA

2020 winter; 2019 winter

Leader of workshop on the use of the ELAN software as a tool for organizing, transcribing, annotating, and analyzing audiovisual recordings of social interaction

2020 University of Modena and Reggio Emilia

2017 University of Helsinki

2016 Institute for the German Language in Mannheim, University of Helsinki

### One-time activities

2018/7 Leader of workshop *Best practices in presenting non-English data*, at the 5th International Conference on Conversation Analysis, Loughborough University

2018/1 Leader of masterclass *A practical introduction to mixed methods for research on language and social interaction*, Freiburg Institute for Advanced Studies

2017 Instructor of graduate course *Language and action understanding*, University of Helsinki

- 2016 Co-instructor of undergraduate course *Collection and management of data for conversation analysis*, University of Helsinki
- 2016 Instructor of graduate course *Prosody and action formation*, University of Helsinki

### Peer reviewing

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- Journals Research on Language and Social Interaction, Social Science & Medicine, Language in Society, Language Documentation and Conservation, Journal of Pragmatics, Discourse Studies, Open Linguistics, Paradigmi, [PUBLONS SUMMARY](#)
- Funding bodies Endangered Languages Documentation Programme (SOAS University of London)

### Public engagement

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- 2019/2 Media interview with *College Magazine* (US) for an article on social interaction and communication across cultures, published online on February 11, 2019 [LINK](#)
- 2018/8 Media interview with *Trentino* newspaper (Italy) for an article on my research and career published in print on September 1, 2018 [ONLINE VERSION](#)
- 2018/5 Guest lecture on academic and personal development delivered via Skype to a class of final-year high school students, *Liceo 'Fabio Filzi'*, Rovereto, Italy
- 2018/5 Media interview with *BBC World Service* radio for a segment on the study 'Universals and cultural diversity in the expression of gratitude' aired on May 24, 2018
- 2018/5 Media interview with *The Times* newspaper (UK) for an article on the study 'Universals and cultural diversity in the expression of gratitude' published in print on May 23, 2018 [ONLINE VERSION](#)
- 2018/5 Media interview with *Deutschlandfunk* radio (Germany) for a segment on the study 'Universals and cultural diversity in the expression of gratitude' aired on May 23, 2018
- 2018/5 Media interview with *Hufvudstadsbladet* newspaper (Finland) for an article on the study 'Universals and cultural diversity in the expression of gratitude' published in print on May 23, 2018 [ONLINE VERSION](#)

### Grants and awards

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- 2020 - 2023 Leibniz Cooperative Excellence Grant (€939,552.50) funded by the Leibniz Association. Principal investigator: Jörg Zinken, Co-investigators: Arnulf Deppermann, Giovanni Rossi, Marja-Leena Sorjonen, Lorenza Mondada, Matylda Weidner.
- 2018/7 Award for best dissertation in the field of conversation analysis (period 2014-2017) from the International Society for Conversation Analysis
- 2018/4 Erasmus+ staff mobility grant funded by the European Commission for a teaching exchange at the University of York, UK (€1,262)

2018/1 Marie Skłodowska-Curie Global Fellowship funded by the European Commission (€239,860.80) — declined due to start of tenure-track job

### Meetings organized

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- 2018 Co-organizer of panel session *PECII: A parallel corpus for comparative research* at the 5th International Conference on Conversation Analysis, Loughborough University (with Lorenza Mondada, Marja-Leena Sorjonen, Matylda Weidner, & Jörg Zinken)
- 2017 Co-organizer of the international conference *Intersubjectivity in action*, University of Helsinki
- 2015 Co-organizer of panel session *Pragmatic typology: new methods, concepts and findings in the comparative study of language in use* at the 14th International Pragmatics Conference, University of Antwerp, Belgium (with Mark Dingemanse)
- 2015 Organizer of the workshop *Prosody and action formation*, University of Helsinki
- 2012 Co-organizer of the workshop *Non-academic post-PhD career options*, Max Planck Institute for Psycholinguistics

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