Giovanni Rossi

Department of Sociology
University of California, Los Angeles
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Los Angeles, CA 90095-1551, US
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Academic Positions

2024/7 – present	Vice Chair and Director of Undergraduate Studies, Department of Sociology, UCLA
2024/7 – present	Associate Professor, Department of Sociology, UCLA
2018/7 - 2024/6	Assistant Professor, Department of Sociology, UCLA
2018/1 - 2018/6	Senior Researcher, Department of Finnish, Finno-Ugrian, and Scandinavian Studies, University of Helsinki
2015 – 2017	Postdoctoral Researcher, Finnish Center of Excellence in Research on Intersubjectivity in Interaction, University of Helsinki
Education	
2010 – 2015	PhD in Social Science, Max Planck Institute / Radboud University Nijmegen
2009 – 2010	MA in Linguistics, Radboud University Nijmegen
2006 – 2009	BA in Linguistics, University of Bologna
Research Roles	
2025 – 2026	Co-PI, <i>Transcending differences through conversation</i> (with PI Tanya Stivers), funded by the UCLA Bedari Kindness Institute LINK
2022 – 2025	Co-PI, subcontract for CIRANO: Cross-cultural Interaction Real-time Assistant for Negotiators and Operators (with PI Tanya Stivers), funded by the Defense Advanced Research Projects Agency (DARPA), Computational Cultural Understanding (CCU) program LINK
2020 – 2023	Co-Investigator, <i>Norms, Rules, and Morality Across Languages' (NoRM-aL)</i> , funded by the Leibniz Association (with PI Jörg Zinken) <u>LINK</u>
2015 – 2018	Project Coordinator, <i>Other-repetition in Conversation Across Languages</i> , funded by the Academy of Finland at the Finnish Center of Excellence in Research of Intersubjectivity in Interaction (directed by Marja-Leena Sorjonen) <u>LINK</u>
2015 – 2018	Project Coordinator, Parallel European Corpus of Informal Interaction (PECII), project funded by the Academy of Finland at the Finnish Center of Excellence in Research of Intersubjectivity in Interaction (directed by Marja-Leena Sorjonen) LINK

2011 – 2015 Project Coordinator, Recruitments subproject within Human Sociality and Systems of Language Use (HSSLU) (with Pl N. J. Enfield), funded by the European Research Council (ERC) LINK

Publications GOOGLE SCHOLAR, RESEARCH GATE

In Progress

Rossi, Giovanni, Tanya Stivers, and Andrew Chalfoun. Forthcoming. "When Requests Are Not Articulated: Accountability and Social Action Ascription." Research on Language and Social Interaction.

Volumes

- **Rossi, Giovanni**. 2025. Systems of Social Action: The Case of Requesting in Italian. Oxford University Press. LINK
- **Rossi, Giovanni**, ed. 2020. Other-Repetition in Conversation Across Languages. Special issue of Language in Society 49(4). LINK
- Floyd, Simeon, **Giovanni Rossi**, and N. J. Enfield, eds. 2020. *Getting Others to Do Things: A Pragmatic Typology of Recruitments*. Language Science Press. <u>OPEN ACCESS</u>

Journal Articles

- Chalfoun, Andrew*, **Giovanni Rossi**, and Tanya Stivers. 2025. "The Magic Word? Face-Work and the Functions of *Please* in Everyday Requests." *Social Psychology Quarterly* 88(1):66–88. PDF, MEDIA RELEASE, ALTMETRIC *GRADUATE STUDENT CO-AUTHOR
- Stivers, Tanya, Andrew Chalfoun, and **Giovanni Rossi**. 2024. "To Err Is Human but to Persist Is Diabolical: Reproaching Departures in Social Interaction." *Frontiers in Sociology: Sociological Theory* 9. OPEN ACCESS
- Clift, Rebecca, and **Giovanni Rossi**. 2023. "Speaker Eyebrow Raises in the Transition Space: Pursuing a Shared Understanding." Social Interaction. Video-Based Studies of Human Sociality 6(3). OPEN ACCESS
- Rossi, Giovanni, Mark Dingemanse, Simeon Floyd, Julija Baranova, Joe Blythe, Kobin H. Kendrick, Jörg Zinken, and N. J. Enfield. 2023. "Shared Cross-Cultural Principles Underlie Human Prosocial Behavior at the Smallest Scale." Scientific Reports 13:6057. OPEN ACCESS, MEDIA RELEASE AND COVERAGE, ALTMETRIC
- Laurenz, Kornfeld* and **Giovanni Rossi**. 2023. "Enforcing Rules During Play: Knowledge, Agency, and the Design of Instructions and Reminders." Research on Language and Social Interaction 56(1):42–64. PDF *GRADUATE STUDENT CO-AUTHOR
- Stivers, Tanya, **Giovanni Rossi**, and Andrew Chalfoun. 2022. "Ambiguities in Action Ascription." *Social Forces* 101(3):1552–1579. PDF
- Zinken, Jörg, Julia Kaiser, Matylda Weidner, Lorenza Mondada, **Giovanni Rossi**, and Marja-Leena Sorjonen. 2021. "Rule Talk: Instructing Proper Play with Impersonal Deontic Statements." Frontiers in Communication 6:660394. OPEN ACCESS

- Drew, Paul, Auli Hakulinen, Trine Heinemann, Jarkko Niemi, and **Giovanni Rossi**. 2021. "Hendiadys in Naturally Occurring Interactions: A Cross-Linguistic Study of Double Verb Constructions." *Journal of Pragmatics* 182:322–347. PDF
- **Rossi, Giovanni**, and Tanya Stivers. 2021. "Category-Sensitive Actions in Interaction." *Social Psychology Quarterly* 84(1):49–74. PDF
- Kendrick, Kobin H., Penelope Brown, Mark Dingemanse, Simeon Floyd, Sonja Gipper, Kaoru Hayano, Elliott Hoey, Gertie Hoymann, Elizabeth Manrique, **Giovanni Rossi**, and Stephen C. Levinson. 2020. "Sequence Organization: A Universal Infrastructure for Social Action." *Journal of Pragmatics* 168:119–138. PDF
- **Rossi, Giovanni**. 2020. "The Prosody of Other-Repetition in Italian: A System of Tunes." *Language in Society* 49(4):619–652. PDF
- Rossi, Giovanni. 2020. "Other-Repetition in Conversation Across Languages: Bringing Prosody into Pragmatic Typology." *Language in Society* 49(4):495–520. PDF
- **Rossi, Giovanni**. 2018. "Composite Social Actions: The Case of Factual Declaratives in Everyday Interaction." Research on Language and Social Interaction 51(4):379–397. PDF
- Floyd, Simeon, **Giovanni Rossi**, Julija Baranova, Joe Blythe, Mark Dingemanse, Kobin H. Kendrick, Jörg Zinken, and N. J. Enfield. 2018. "Universals and Cultural Diversity in the Expression of Gratitude." *Royal Society Open Science* 5(5):180391. OPEN ACCESS, MEDIA RELEASE AND COVERAGE, ALTMETRIC
- Dingemanse, Mark, **Giovanni Rossi**, and Simeon Floyd. 2017. "Place Reference in Story Beginnings: A Cross-Linguistic Study of Narrative and Interactional Affordances." *Language in Society* 46(2):129–158. PDF
- Zinken, Jörg, and **Giovanni Rossi**. 2016. "Assistance and Other Forms of Cooperative Engagement." Research on Language and Social Interaction 49(1):20–26. PDF
- **Rossi, Giovanni**, and Jörg Zinken. 2016. "Grammar and Social Agency: The Pragmatics of Impersonal Deontic Statements." *Language* 92(4):e296–e325. PDF
- Floyd, Simeon, Elizabeth Manrique, **Giovanni Rossi**, and Francisco Torreira. 2016. "Timing of Visual Bodily Behavior in Repair Sequences: Evidence from Three Languages." *Discourse Processes* 53(3):175–204. PDF
- Dingemanse, Mark, Seán G. Roberts, Julija Baranova, Joe Blythe, Paul Drew, Simeon Floyd, Rósa S. Gísladóttir, Kobin H. Kendrick, Stephen C. Levinson, Elizabeth Manrique, **Giovanni Rossi**, and N. J. Enfield. 2015. "Universal Principles in the Repair of Communication Problems." *PLoS ONE* 10(9):e0136100. OPEN ACCESS, MEDIA RELEASE AND COVERAGE, ALTMETRIC
- **Rossi, Giovanni**. 2015. "Responding to Pre-Requests: The Organization of *Hai X*? 'Do You Have X' Sequences in Italian." *Journal of Pragmatics* 82:5–22. PDF
- Rossi, Giovanni. 2015. "Other-Initiated Repair in Italian." Open Linguistics 1:256–282. PDF

- San Roque, Lila, Kobin H. Kendrick, Elisabeth Norcliffe, Penelope Brown, Rebecca Defina, Mark Dingemanse, Tyko Dirksmeyer, N. J. Enfield, Simeon Floyd, Jeremy Hammond, **Giovanni Rossi**, Sylvia Tufvesson, Saskia Van Putten, and Asifa Majid. 2015. "Vision Verbs Dominate in Conversation Across Cultures, but the Ranking of Non-Visual Verbs Varies." *Cognitive Linguistics* 26(1):31–60. PDF
- **Rossi, Giovanni**. 2012. "Bilateral and Unilateral Requests: The Use of Imperatives and Mi X? Interrogatives in Italian." Discourse Processes 49(5):426–458. PDF
- Rossi, Giovanni. 2009. "Il Discorso Scritto Interattivo degli SMS: Uno Studio Pragmatico del 'Messaggiare' [Interactive Written Discourse in SMS: A Pragmatic Study of 'Texting']." *Rivista Italiana di Dialettologia* 33:143–193. PDF

Book Chapters

- Küttner, Uwe-A., Laurenz Kornfeld, Christina Mack, Lorenza Mondada, Jowita Rogowska, **Giovanni Rossi**, Marja-Leena Sorjonen, Matylda Weidner, and Jörg Zinken. 2024. "Introducing the 'Parallel European Corpus of Informal Interaction': A Novel Resource for Exploring Cross-Situational and Cross-Linguistic Variability in Social Interaction." Pp. 132–160 in New Perspectives in Interactional Linguistic Research, edited by M. Selting and D. Weingarten. John Benjamins. PDF
- Rossi, Giovanni, Simeon Floyd, and N. J. Enfield. 2020. "Recruitments and Pragmatic Typology." Pp. 1–23 in *Getting Others to Do Things: A Pragmatic Typology of Recruitments*, edited by S. Floyd, G. Rossi, and N. J. Enfield. Language Science Press. OPEN ACCESS
- **Rossi, Giovanni**. 2020. "The Recruitment System in Italian." Pp. 147–201 in *Getting Others to Do Things:* A *Pragmatic Typology of Recruitments*, edited by S. Floyd, G. Rossi, and N. J. Enfield. Language Science Press. OPEN ACCESS
- Floyd, Simeon, **Giovanni Rossi**, and N. J. Enfield. 2020. "A Coding Scheme for Recruitment Sequences in Interaction." Pp. 25–50 in *Getting Others to Do Things: A Pragmatic Typology of Recruitments*, edited by S. Floyd, G. Rossi, and N. J. Enfield. Language Science Press. OPEN ACCESS
- Zinken, Jörg, **Giovanni Rossi**, and Vasudevi Reddy. 2020. "Doing More than Expected: Thanking Recognizes Another's Agency in Providing Assistance." Pp. 253–278 in *Mobilizing Others: Grammar and Lexis within Larger Activities*, edited by C. Taleghani-Nikazm, E. Betz, and P. Golato.

 John Benjamins. PDF
- Rossi, Giovanni. 2017. "Secondary and Deviant Uses of the Imperative for Requesting in Italian." Pp. 103–137 in *Imperative Turns at Talk: The Design of Directives in Action*, edited by M.-L. Sorjonen, L. Raevaara, and E. Couper-Kuhlen. John Benjamins. PDF
- Rossi, Giovanni, and Jörg Zinken. 2017. "Social Agency and Grammar." Pp. 79–86 in *Distributed Agency:*The Sharing of Intention, Cause, and Accountability, edited by N. J. Enfield and P. Kockelman.

 Oxford University Press. PDF
- **Rossi, Giovanni**. 2014. "When Do People Not Use Language to Make Requests?" Pp. 303–334 in Requesting in Social Interaction, edited by P. Drew and E. Couper-Kuhlen. John Benjamins. PDF

- Enfield, N. J., Mark Dingemanse, Julija Baranova, Joe Blythe, Penelope Brown, Tyko Dirksmeyer, Paul Drew, Simeon Floyd, Sonja Gipper, Rósa S. Gísladóttir, Gertie Hoymann, Kobin H. Kendrick, Stephen C. Levinson, Lilla Magyari, Elizabeth Manrique, **Giovanni Rossi**, Lila San Roque, and Francisco Torreira. 2013. "Huh? What? A First Survey in 21 Languages." Pp. 343–380 in Conversational Repair and Human Understanding, edited by M. Hayashi, G. Raymond, and J. Sidnell. Cambridge University Press. PDF
- Rossi, Giovanni. 2010. "Interactive Written Discourse: Pragmatic Aspects of SMS Communication."

 Pp. 135–138 in *Diachronic Perspectives on Genres in Specialized Communication. Conference Proceedings*, edited by G. Garzone, P. Catenaccio, and C. Degano. Consorzio Universitario Euro Mediterraneo (CUEM).

Encyclopedia Entries

Rossi, Giovanni. 2021. "Conversation Analysis." In *The International Encyclopedia of Linguistic Anthropology*, edited by J. Stanlaw. Wiley-Blackwell. PDF

Selected Presentations

Invited Talks

- **Rossi, Giovanni**, and Richard Fitzgerald. 2022. "How to Build a Career in Ethnomethodology and Conversation Analysis (EMCA)." Digital Meeting for Conversation Analysis (DMCA 2022), virtual.
- **Rossi, Giovanni**. 2022. "Action Formation and Ascription in Other-Repetition Sequences." Symposium on Action Formation and Ascription, Institute for the German Language, Mannheim.
- Rossi, Giovanni. 2019. "Question Intonation and Action: The Case of Other-Repetitions in Italian." Language, Interaction, and Social Organization (LISO) Unit, University of California, Santa Barbara.
- Floyd, Simeon, **Giovanni Rossi**, N. J. Enfield, Julija Baranova, Joe Blythe, Mark Dingemanse, Kobin H. Kendrick, and Jörg Zinken. 2014. "Everyday Requesting Across Eight Languages." Center for Language, Interaction, and Culture (CLIC) Workshop *About Face*, UCLA.
- **Rossi, Giovanni**. 2014. "Visible Behavior in the Formation of Indirect Requests." 4th Nijmegen Gesture Centre (NGC) Workshop *Communicative Intention in Gesture and Action*, Max Planck Institute for Psycholinguistics.

Talks (since 2018)

- Rossi, Giovanni, Tanya Stivers, and Andrew Chalfoun. 2025. "Turning the Tide in Request Negotiations: The Role of Accounts and Reasonableness." I 20th Annual Meeting of the American Sociological Association (ASA), Chicago.
- Andrew, Chalfoun*, **Giovanni Rossi**, and Tanya Stivers. 2024. "Incurable Optimism About Getting What We Want: Two Preferences in Major Requests." I 10th Annual Convention of the National Communication Association (NCA), New Orleans. *GRADUATE STUDENT CO-AUTHOR

- **Rossi, Giovanni**, Tanya Stivers, and Andrew Chalfoun. 2024. "The Accountability of Unarticulated Actions." I 19th Annual Meeting of the American Sociological Association (ASA), Montréal.
- Andrew, Chalfoun*, **Giovanni Rossi**, and Tanya Stivers. 2023. "The Magic Word?" Face-Work and the Functions of *Please* in Requests." I 18th Annual Meeting of the American Sociological Association (ASA), Philadelphia. *GRADUATE STUDENT CO-AUTHOR
- Stivers, Tanya, Andrew Chalfoun, and **Giovanni Rossi**. 2023. "To Err Is Human but to Persist Is Diabolical: Reproaching Departures in Social Interaction." I 18th Annual Meeting of the American Sociological Association (ASA), Philadelphia.
- Rossi, Giovanni, Jörg Zinken, Simeon Floyd, Julija Baranova, Joe Blythe, Mark Dingemanse, Kobin H. Kendrick, and N. J. Enfield. 2023. "Recruitment Systems Around the World: A Quantitative Analysis." 6th International Conference on Conversation Analysis (ICCA), University of Queensland, Brisbane.
- Clift, Rebecca, and **Giovanni Rossi**. 2023. "Speaker Eyebrow Raises in the Transition Space: Pursuing a Shared Understanding." 6th International Conference on Conversation Analysis (ICCA), University of Queensland, Brisbane.
- Zinken, Jörg, Uwe-A. Küttner, Laurenz Kornfeld, Christina Mack, Jowita Rogowska, Emma Betz, and **Giovanni Rossi**. 2023. "Confronting Problem Behavior: First Results from a Cross-Linguistic Quantitative Study." 6th International Conference on Conversation Analysis (ICCA), University of Queensland, Brisbane.
- Rossi, Giovanni, Jörg Zinken, Julia Kaiser, Matylda Weidner, Lorenza Mondada, and Marja-Leena Sorjonen. 2021. "Rule Talk: Instructing Proper Play with Impersonal Deontic Statements." 116th Annual Meeting of the American Sociological Association (ASA), virtual.
- Rossi, Giovanni. 2019. "Question Intonation and Action: The Case of Other-Repetitions in Italian." 105th Annual Convention of the National Communication Association (NCA), Baltimore.
- Rossi, Giovanni, Jörg Zinken, and Vasudevi Reddy. 2018. "Recognizing Another's Agency in Providing Assistance: The Action of Thanking After Requests." 104th Annual Convention of the National Communication Association (NCA), Salt Lake City.
- Rossi, Giovanni, Elizabeth Couper-Kuhlen, Auli Hakulinen, Martina Huhtamäki, Jan Lindström, Anne-Marie Londen, Rasmus Persson, Melisa Stevanovic, Anna Vatanen, Minea Tikkanen, and Francisco Torreira. 2018. "Prosody and Action Formation in Other-Repetitions Across Languages." 5th International Conference on Conversation Analysis (ICCA), Loughborough University.
- Sorjonen, Marja-Leena, Lorenza Mondada, **Giovanni Rossi**, Matylda Weidner, and Jörg Zinken. 2018. "Building PECII: A Parallel Corpus of Informal Interaction – Issues and Solutions." 5th International Conference on Conversation Analysis (ICCA), Loughborough University.
- Zinken, Jörg, Lorenza Mondada, **Giovanni Rossi**, Marja-Leena Sorjonen, and Matylda Weidner. 2018. "Using PECII: A Comparative Analysis of Rule Formulation and Enforcement in Board Games." 5th International Conference on Conversation Analysis (ICCA), Loughborough University.

Grants and Awards

2025 – 2026	UCLA Bedari Kindness Institute Research Fellowship (\$23,500). Pl: Tanya Stivers; Co-Pl: Giovanni Rossi , Graduate Student Researcher: Amanda Morris
2022 – 2025	Subcontract for CIRANO: Cross-Cultural Interaction Real-Time Assistant for Negotiators and Operators, funded by the Defense Advanced Research Projects Agency, Computational Cultural Understanding program (\$555,996). Pl: Tanya Stivers; Co-Pl: Giovanni Rossi; Graduate Student Researcher: Andrew Chalfoun
2021 – 2022	Hellman Fellowship, UCLA (\$12,521)
2020 – 2023	Leibniz Cooperative Excellence Grant funded by the Leibniz Association (€939,553). Pl: Jörg Zinken; Co-Investigators: Giovanni Rossi , Lorenza Mondada, Matylda Weidner, Marja-Leena Sorjonen
2019	Honorary Title of Docent, University of Helsinki
2018	Award for Best Dissertation in the Field of Conversation Analysis (2014–2017), International Society for Conversation Analysis.
2018	Marie Skłodowska-Curie Global Fellowship funded by the European Commission (€239,861) — declined in order to accept faculty position at UCLA

Teaching

Courses at UCLA

Undergraduate Level: Introduction to Sociological Research Methods (SOCIOL 20); Honors Seminar in Sociological Research Methods (SOCIOL 89); Fiat Lux Seminar: "Body Language in Conversation" (SOCIOL 19).

Graduate Level: Theory and Research in Sociology I (SOCIOL 202A); Conversation Analysis II (SOCIOL 244B); Conversation Analysis III (SOCIOL 244C); Talk and the Body (SOCIOL 285); Practicum in Conversation Analysis (SOCIOL 289A); Supervised Teaching of Sociology (SOCIOL 495).

Other Courses and Workshops

"Coding and Quantifying Social Interaction." Pre-conference workshop, International Conference on Conversation Analysis, University of Queensland, Brisbane, June 2023.

Workshops on the use of ELAN software for organizing, transcribing, annotating, and analyzing audiovisual recordings of social interaction, 2016–2023.

"Best Practices in Presenting Non-English Data." Pre-conference workshop, International Conference on Conversation Analysis, Loughborough University, July 2018.

"A Practical Introduction to Mixed Methods for Research on Language and Social Interaction." Masterclass, Freiburg Institute for Advanced Studies, January 2018.

Student Advising

Dissertation Committee Chair or Co-Chair: Brianna McKenna (Sociology, in progress)

Dissertation Committee Member: Nida Sanglimsuwan (Sociology, in progress); Natalia Toledo Melendez (Sociology, in progress); Yi Ren (Asian Languages and Cultures, 2025); Keith Cox (Sociology, 2024); Laurenz Kornfeld (Pragmatics, IDS Mannheim, 2024); Ruey-Ying Liu (Sociology, 2022); Kristella Montiegel (Sociology, 2022)

MA Committee Chair or Co-Chair: Ada Campagna (Sociology, 2025); Amanda Morris (Sociology, 2025); Lor Martin (Sociology, in progress); Margot Brooks (Sociology, left program 2024)

MA Committee Member: Marina Zhukova (Linguistics, UCSB, 2022)

Graduate Research Supervision: Brianna McKenna (Sociology, 23Su); Margot Brooks (Sociology, 22Su)

Undergraduate Research Supervision: Jeannine Xu (Sociology, 25W–S); Dalton Burford (Sociology, 25W); Viktoria Politi (Sociology, 24F–25S); Eleonora De Col (Economics, 23F–25W); Ava Boehm (Sociology, 23W); Chloe Cooper (Human Biology and Society, 23W); Alcen Chiu (Economics, 22F); Kristine Fimlaid (Sociology, 22F); Melina Sam (Sociology, 22S–F); Tan Chau (Neuroscience, 22S–Su); Sofia Mammaro (Pre Human Biology and Society, 22S); Abigail Martinez (Sociology, 21S); Chaewon Bak (Communication, 20W); Will Miller (Sociology, 19S)

Service

UCLA

Member, Academic Senate Faculty Welfare Committee, 2024–2027

UCLA Department of Sociology

Vice Chair and Director of Undergraduate Studies, 2024–2027

Chair (ex officio), Undergraduate Education Committee, 2024–2027

Member, Graduate Committee, 2018-2019, 2020-2021, 2023-2024

Member, Graduate Admissions Committee, 2022–2023

Member, Undergraduate Education Committee, 2019–2020, 2021–2022

Reader, Conversation Analysis Field Exam (2020–present), Sociology of Medicine and Science Field Exam (2021–present)

Faculty Sponsor and Coordinator, Conversation Analysis Working Group, 2019–2023

UCLA Center for Language, Interaction, and Culture (CLIC)

Member, Faculty Advisory Committee, 2018-present

Co-Organizer, Workshop on "Managing Competing Demands in Interaction: Identity, Cognition, and Affiliation", 2023

American Sociological Association (ASA)

Chair, Best Student Paper Award Committee, Section on Ethnomethodology and Conversation Analysis, 2022

Organizer, Regular Session, Section on Ethnomethodology and Conversation Analysis, 2022

Presider and Discussant, Panel on "The Nature and Import of Participation in Social Interaction," 2019

International Society for Conversation Analysis (ISCA)

Member, Scientific Committee, International Conference on Conversation Analysis, 2023, 2025

Co-Organizer, Panel on "Exploring Social Norms Across Languages," International Conference on Conversation Analysis, 2023

Co-Organizer, Panel on "PECII: A Parallel Corpus for Comparative Research," International Conference on Conversation Analysis, 2018

Other Professional Service

Reviewer, Research on Language and Social Interaction (2013–present), Language in Society (2015–2021), Social Science & Medicine (2018–2019), Frontiers in Communication (2021), Discourse Processes (2020), Open Linguistics (2017, 2020), Language Documentation and Conservation (2019), Paradigmi: Rivista di Critica Filosofica (2019), Discourse Studies (2017), Endangered Languages Documentation Programme, SOAS University of London (2017), Journal of Pragmatics (2015)

Last updated: July 2025