

# Giovanni Rossi

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## Academic positions

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- 2018/7 - present Assistant professor, Department of Sociology, UCLA
- 2018/1 - 2018/6 Senior researcher, Department of Finnish, Finno-Ugrian, and Scandinavian Studies, University of Helsinki
- 2015 - 2017 Post-doctoral researcher, Finnish Center of Excellence in Research on Intersubjectivity in Interaction, University of Helsinki

## Education

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- 2010 - 2015 PhD, Social Science, Max Planck Institute for Psycholinguistics / Radboud University Nijmegen (*cum laude*, top 5%)
- Dissertation: 'The request system in Italian interaction'  
Winner of award for best dissertation in the field of conversation analysis (period 2014-2017) from the International Society for Conversation Analysis [LINK](#)
  - Committee: N. J. Enfield (Chair), Kobin H. Kendrick (Co-chair), Stephen C. Levinson, Elizabeth Couper-Kuhlen, Traci Walker
- 2009 - 2010 MA, Linguistics, Radboud University Nijmegen
- 2006 - 2009 BA, Linguistics, University of Bologna

## Research roles

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- 2020 - 2023 Co-investigator, project on 'Rules, norms, and morality across Europe', funded by the Leibniz Association (with PI Jörg Zinken)
- 2015 - 2018 Coordinator, project on 'Other-repetition in conversation across languages', funded by the Academy of Finland [LINK](#)
- 2015 - 2018 Co-coordinator, 'Parallel European corpus of informal interaction', project funded by the Academy of Finland [LINK](#)
- 2011 - 2015 Co-coordinator, 'Recruitments' project, funded by the European Research Council [LINK](#)

## Publications [GOOGLE SCHOLAR](#), [RESEARCH GATE](#)

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### In progress

Stivers, T., **Rossi, G.**, & Chalfoun, A. (revised and resubmitted). Ambiguities in action ascription. *Social Forces*.

**Rossi, G.** (under revision). *Systems of social action: The case of requesting in Italian*. Oxford University Press.

#### Volumes

**Rossi, G.** (Ed.) (2020). Other-repetition in conversation across languages. Special issue of *Language in Society*, 49(4). [LINK](#)

Floyd, S., **Rossi, G.**, & Enfield, N. J. (Eds.) (2020). *Getting others to do things: A pragmatic typology of recruitments*. Language Science Press. [OPEN ACCESS](#)

#### Journal articles

**Rossi, G.**, & Stivers, T. (2021). Category-sensitive actions in interaction. *Social Psychology Quarterly*, 84(1), 49-74. [PDF](#)

Kendrick, K. H., Brown, P., Dingemanse, M., Floyd, S., Gipper, S., Hayano, K., Hoey, E., Hoymann, G., Elizabeth, M., **Rossi, G.**, & Levinson, S. C. (2020). Sequence organization: A universal infrastructure for social action. *Journal of Pragmatics*, 168, 119-138. [PDF](#)

**Rossi, G.** (2020). The prosody of other-repetition in Italian: A system of tunes. *Language in Society*, 49(4), 619-652. [PDF](#)

**Rossi, G.** (2020). Other-repetition in conversation across languages: Bringing prosody into pragmatic typology. *Language in Society*, 49(4), 495-520. [PDF](#)

**Rossi, G.** (2018). Composite social actions: The case of factual declaratives in everyday interaction. *Research on Language and Social Interaction*, 51(4), 379-397. [PDF](#)

Floyd, S., **Rossi, G.**, Baranova, J., Blythe, J., Dingemanse, M., Kendrick, K. H., Zinken, J., & Enfield, N. J. (2018). Universals and cultural diversity in the expression of gratitude. *Royal Society Open Science*, 5(5), 180391. [OPEN ACCESS](#), [MEDIA RELEASE AND COVERAGE](#), [ALTMETRIC](#)

Dingemanse, M., **Rossi, G.**, & Floyd, S. (2017). Place reference in story beginnings: A cross-linguistic study of narrative and interactional affordances. *Language in Society*, 46(2), 129-158. [PDF](#)

Zinken, J. & **Rossi, G.** (2016). Assistance and other forms of cooperative engagement. *Research on Language and Social Interaction*, 49(1), 20-26. [PDF](#)

**Rossi, G.** & Zinken, J. (2016). Grammar and social agency: The pragmatics of impersonal deontic statements. *Language*, 92(4), e296-e325. [PDF](#)

Floyd, S., Manrique, E., **Rossi, G.**, & Torreira, F. (2016). Timing of visual bodily behavior in repair sequences: Evidence from three languages. *Discourse Processes*, 53(3), 175-204. [PDF](#)

Dingemanse, M., Roberts, S. G., Baranova, J., Blythe, J., Drew, P., Floyd, S., Gísladóttir, R. S., Kendrick, K. H., Levinson, S. C., Manrique, E., **Rossi, G.**, & Enfield, N. J. (2015). Universal principles in the repair of communication problems. *PLoS ONE*, 10(9), e0136100. [OPEN ACCESS](#), [MEDIA RELEASE AND COVERAGE](#), [ALTMETRIC](#)

- Rossi, G.** (2015). Responding to pre-requests: The organization of *hai x* 'do you have x' sequences in Italian. *Journal of Pragmatics*, 82, 5-22. [PDF](#)
- Rossi, G.** (2015). Other-initiated repair in Italian. *Open Linguistics* 1, 256-282. [PDF](#)
- San Roque, L., Kendrick, K. H., Norcliffe, E., Brown, P., Defina, R., Dingemanse, M., Dirksmeyer, T., Enfield, N. J., Floyd, S., Hammond, J., **Rossi, G.**, Tufvesson, S., Van Putten, S., & Majid, A. (2015). Vision verbs dominate in conversation across cultures, but the ranking of non-visual verbs varies. *Cognitive Linguistics*, 26(1), 31-60. [PDF](#)
- Rossi, G.** (2012). Bilateral and unilateral requests: The use of imperatives and *Mi X?* interrogatives in Italian. *Discourse Processes*, 49(5), 426-458. [PDF](#)
- Rossi, G.** (2009). Il discorso scritto interattivo degli SMS: Uno studio pragmatico del "messaggiare" [Interactive written discourse in SMS: A pragmatic study of "texting"]. *Rivista Italiana di Dialettologia [Italian Journal of Dialectology]*, 33, 143-193. [PDF](#)
- Book chapters
- Rossi, G.**, Floyd, S., & Enfield, N. J. (2020). Recruitments and pragmatic typology. In S. Floyd, G. Rossi, & N. J. Enfield (Eds.), *Getting others to do things: A pragmatic typology of recruitments* (pp. 1-23). Language Science Press. [OPEN ACCESS](#)
- Rossi, G.** (2020). The recruitment system in Italian. In S. Floyd, G. Rossi, & N. J. Enfield (Eds.), *Getting others to do things: A pragmatic typology of recruitments* (pp. 147-201). Language Science Press. [OPEN ACCESS](#)
- Floyd, S., **Rossi, G.**, & Enfield, N. J. (2020). A coding scheme for recruitment sequences in interaction. In S. Floyd, G. Rossi, & N. J. Enfield (Eds.), *Getting others to do things: a pragmatic typology of recruitments* (pp. 25-50). Language Science Press. [OPEN ACCESS](#)
- Zinken, J., **Rossi, G.**, & Reddy, V. (2020). Doing more than expected: Thanking recognizes another's agency in providing assistance. In C. Taleghani Nikazm, E. Betz, & P. Golato (Eds.), *Mobilizing others: Grammar and lexis within larger activities* (pp. 253-278). John Benjamins. [PDF](#)
- Rossi, G.** (2017). Secondary and deviant uses of the imperative for requesting in Italian. In M.-L. Sorjonen, L. Raevaara, & E. Couper-Kuhlen (Eds.), *Imperative turns at talk: The design of directives in action* (pp. 103-137). John Benjamins. [PDF](#)
- Rossi, G.** & Zinken, J. (2017). Social agency and grammar. In N. J. Enfield & P. Kockelman (Eds.), *Distributed agency: The sharing of intention, cause, and accountability* (pp. 79-86). Oxford University Press. [PDF](#)
- Rossi, G.** (2014). When do people not use language to make requests? In P. Drew & E. Couper-Kuhlen (Eds.), *Requesting in social interaction* (pp. 303-334). John Benjamins. [PDF](#)
- Enfield, N. J., Dingemanse, M., Baranova, J., Blythe, J., Brown, P., Dirksmeyer, T., Drew, P., Floyd, S., Gipper, S., Gísladóttir, R. S., Hoymann, G., Kendrick, K. H., Levinson, S. C., Magyari, L., Manrique, E., **Rossi, G.**, San Roque, L., & Torreira, F. (2013). Huh? What? – A first survey in 21

languages. In M. Hayashi, G. Raymond, & J. Sidnell (Eds.), *Conversational repair and human understanding* (pp. 343-380). Cambridge University Press. [PDF](#)

**Rossi, G.** (2010). Interactive written discourse: Pragmatic aspects of SMS communication. In G. Garzone, P. Catenaccio, & C. Degano (Eds.), *Diachronic perspectives on genres in specialized communication. Conference Proceedings* (pp. 135-138). Milan: CUEM.

#### Encyclopedia entries

**Rossi, G.** (2021). Conversation analysis. In J. Stanlaw (Ed.), *The International Encyclopedia of Linguistic Anthropology*. Wiley-Blackwell. [PDF](#)

#### **Selected presentations**

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##### Invited talks

**Rossi, G.** (2019). Question intonation and action: The case of other-repetitions in Italian. Invited talk presented to the *Language, Interaction, and Social Organization (LISO)* unit at the University of California, Santa Barbara.

Floyd, S., **Rossi, G.**, Enfield, N. J., Baranova, J., Blythe, J., Dingemanse, M., Kendrick, K. H., & Zinken, J. (2014). Everyday requesting across eight languages. Invited talk presented at the *Center for Language, Interaction, and Culture (CLIC) workshop 'About Face'*. UCLA.

**Rossi, G.** (2014). Visible behavior in the formation of indirect requests. Invited talk presented at the *4th Nijmegen Gesture Centre (NGC) Workshop: Communicative intention in gesture and action*. Max Planck Institute for Psycholinguistics.

##### Talks (since 2014)

**Rossi, G.**, Zinken, J., Kaiser, J., Weidner, M., Mondada, L., Sorjonen, M-L., & (2021). Rule talk: Instructing proper play with impersonal deontic statements. Talk presented at the *116th Annual Meeting of the American Sociological Association [ASA 2021]*.

**Rossi, G.**, & Stivers, T. (2020). Category-sensitive actions in interaction. Talk presented at the *115th Annual Meeting of the American Sociological Association [ASA 2020]*.

**Rossi, G.** (2019). Question intonation and action: The case of other-repetitions in Italian. Talk presented at the *105th Annual Convention of the National Communication Association [NCA 2019]*. Baltimore.

**Rossi, G.**, Zinken, J., & Reddy, V. (2018). Recognizing another's agency in providing assistance: The action of thanking after requests. Talk presented at the *104th Annual Convention of the National Communication Association [NCA 2018]*. Salt Lake City.

**Rossi, G.**, Couper-Kuhlen, E., Hakulinen, A., Huhtamäki, M., Lindström, J., Londen, A-M., Persson, R., Stevanovic, M., Vatanen, A., Tikkanen, M., & Torreira, F. (2018). Prosody and action formation in other-repetitions across languages. Talk presented at the *5th International Conference on Conversation Analysis [ICCA 2018]*. Loughborough University.

- Sorjonen, M-L., Mondada, L., **Rossi, G.**, Weidner, M., & Zinken, J. (2018). Building PECII: A parallel corpus of informal interaction – Issues and solutions. Talk presented at the *5th International Conference on Conversation Analysis [ICCA 2018]*. Loughborough University.
- Zinken, J., Mondada, L., **Rossi, G.**, Sorjonen, M-L., & Weidner, M. (2018). Using PECII: A comparative analysis of rule formulation and enforcement in board games. Talk presented at the *5th International Conference on Conversation Analysis [ICCA 2018]*. Loughborough University.
- Rossi, G.**, Couper-Kuhlen, E., Hakulinen, A., Huhtamäki, M., Lindström, J., Londen, A-M., Persson, R., Stevanovic, M., Vatanen, A., Tikkanen, M., & Torreira, F. (2017). Prosody and action formation in next-turn repetitions across languages. Talk presented at the *15th International Pragmatics Conference [IPrA 2017]*. Ulster University, Belfast.
- Rossi, G.** (2017). Composite social actions. Talk presented at the conference: *Intersubjectivity in action (IIA)*. University of Helsinki.
- Rossi, G.**, Floyd, S., Baranova, J., Blythe, J., Dingemane, M., Kendrick, K. H., & Zinken, J., & Enfield, N. J. (2015). Recruitments across languages: A systematic comparison. Talk presented at the *14th International Pragmatics Conference [IPrA 2015]*. University of Antwerp.
- Floyd, S., **Rossi, G.**, Enfield, N. J., Baranova, J., Blythe, J., Dingemane, M., Kendrick, K. H., & Zinken, J. (2014). Recruitments across languages: A systematic comparison. Talk presented at the *4th International Conference on Conversation Analysis [ICCA 2014]*. UCLA.
- Rossi, G.** (2014). The request system in Italian interaction. Talk presented at the *4th International Conference on Conversation Analysis [ICCA 2014]*. University of California Los Angeles.

### Grants, awards, and honors

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| 2021 - 2022 | Hellman Fellowship, UCLA (\$12,521) <a href="#">LINK</a>  |
| 2020 - 2023 | Leibniz Cooperative Excellence Grant funded by the Leibniz Association (€939,552.50). PI: Jörg Zinken, Co-Is: <b>Giovanni Rossi</b> , Lorenza Mondada, Matylda Weidner, Marja-Leena Sorjonen <a href="#">LINK</a> |
| 2019        | Honorary title of Docent, University of Helsinki <a href="#">LINK</a>   |
| 2018        | Award for Best Dissertation in the field of conversation analysis (period 2014-2017) from the International Society for Conversation Analysis <a href="#">LINK</a>  |
| 2018        | Marie Skłodowska-Curie Global Fellowship funded by the European Commission (€239,860.80) — declined in order to take faculty position at UCLA   |

### Teaching

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#### Courses at UCLA

*Undergraduate level:* Introduction to Sociological Research Methods (SOC 20), Honors seminar in Sociological Research Methods (SOC 89)

Graduate level: Conversation Analysis II (SOC 244B), Conversation Analysis III (SOC 244C), Talk and the Body (SOC 285C), Practicum in Conversation Analysis (SOC 289A)

#### Other courses and workshops

Pre-conference workshop 'Best practices in presenting non-English data', International Conference on Conversation Analysis, Loughborough University, July 2018

Masterclass 'A practical introduction to mixed methods for research on language and social interaction', Freiburg Institute for Advanced Studies, January 2018

Workshops on the use of the ELAN software as a tool for organizing, transcribing, annotating, and analyzing audiovisual recordings of social interaction, 2016-2017

Graduate course 'Language and action understanding', University of Helsinki, Winter 2017

Undergraduate course 'Collection and management of conversation-analytic data' (with Mirka Rauniomaa), University of Helsinki, Fall 2016

Graduate course 'Prosody and action formation', University of Helsinki, Spring 2016

#### **Student advising**

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*Dissertation committee member:* Kristella Montiegel (Sociology, 2021), Keith Cox (Sociology, 2020), Ruey-Ying Liu (Sociology, 2019)

*MA committee member:* Marina Zhukova (UCSB Linguistics, 2021)

*Undergraduate research advisor:* Abigail Martinez (Sociology, 2021), Chaewon Bak (Communication, 2020), Will Miller (Sociology, 2019)

#### **Service**

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Faculty sponsor (2019-2020, 2020-2021, 2021-2022), Conversation Analysis Working Group, Department of Sociology, UCLA [LINK](#)

Executive board (2018-present), Center for Language, Interaction, and Culture (CLIC), UCLA [LINK](#)

Graduate committee (2018-2019, 2020-2021), Department of Sociology, UCLA

Undergraduate committee (2019-2020), Department of Sociology, UCLA

Reviewer, *Research on Language and Social Interaction*, *Social Science & Medicine*, *Language in Society*, *Frontiers in Communication*, *Journal of Pragmatics*, *Discourse Processes*, *Discourse Studies*, *Open Linguistics*, *Language Documentation and Conservation*, *Endangered Languages Documentation Programme* (SOAS University of London), *Paradigmi* [PUBLONS](#)

#### **Public engagement**

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Media interview with *College Magazine* (US) for an article on social interaction and communication across cultures, published online on February 11, 2019 [LINK](#)

Media interview with *Trentino* (newspaper, Italy) for an article on my research and career, published in print on September 1, 2018 [ONLINE VERSION](#)

Lecture on academic and personal development delivered to a class of final-year high school students, *Liceo 'Fabio Filzi'*, Rovereto, Italy, May 2018

Media interview with *BBC World Service* radio for a segment on the study 'Universals and cultural diversity in the expression of gratitude', aired on May 24, 2018

Media interview with *The Times* (newspaper, UK) for an article on the study 'Universals and cultural diversity in the expression of gratitude', published in print on May 23, 2018 [ONLINE VERSION](#)

Media interview with *Deutschlandfunk* (radio station, Germany) for a segment on the study 'Universals and cultural diversity in the expression of gratitude', aired on May 23, 2018

Media interview with *Hufvudstadsbladet* (newspaper, Finland) for an article on the study 'Universals and cultural diversity in the expression of gratitude', published in print on May 23, 2018 [ONLINE VERSION](#)

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