# **OLAV SORENSON**

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Positions	
2021– 2020– 2020– 2020– 2003–2006 1999–2003	Professor of Sociology Joseph Jacobs Chair in Entrepreneurial Studies Professor of Strategy, Anderson School of Management Faculty Research Director, Price Center for Entrepreneurship & Innovation Associate Professor of Strategy, Anderson School of Management Assistant Professor of Strategy, Anderson School of Management UNIVERSITY OF CALIFORNIA, LOS ANGELES
2013–2020 2012–2020 2009–2020 2009–2020 2014–2018	Co-Director, Initiative on Leadership and Organizations Frederick Frank '54 and Mary C. Tanner Professor of Management Professor of Organizational Behavior, School of Management Professor of Sociology (by courtesy) Director of the Core Curriculum, School of Management YALE UNIVERSITY
2006–2009 2006–2009	Jeffrey S. Skoll Chair in Technical Innovation and Entrepreneurship Professor of Strategic Management Rotman School of Management, University of Toronto
2005–2006	Professor of Strategic and International Management London Business School
1997–1999 1997–1999	Assistant Professor of Strategy, Graduate School of Business Assistant Professor of Sociology (by courtesy) UNIVERSITY OF CHICAGO
Visiting Po	SITIONS
2021-2022	Erling Persson Distinguished Visiting Professorship, Stockholm School of Economics
2018	Visiting Professor, INSEAD
2016	Distinguished Visiting Scholar, STANFORD GSB
2015	Visiting Professor, Norwegian Business School
2010	Visiting Professor, UNIVERSIDAD CARLOS III
2010	Distinguished Scholar, SINGAPORE MANAGEMENT UNIVERSITY
2008	Visiting Professor, UNIVERSIDAD CARLOS III Distinguished Visitor, MELBOURDE BUSINESS SCHOOL
2008 2007	Distinguished Visitor, Melbourne Business School Visiting Professor, Universidad Carlos III
2007	Visiting Scholar, SDA BOCCONI
2004	Visiting Scholar, HONG KONG UNIVERSITY OF SCIENCE & TECHNOLOGY

## Education \_\_\_\_\_

1997	Ph.D. in Sociology, Stanford University
1994	M.A. in Sociology, Stanford University
1991	A.B. in Social Studies, HARVARD COLLEGE

#### Honors \_\_\_\_\_

2018	Global Award for Entrepreneurship Research (€100,000 prize),
	Swedish Entrepreneurship Forum
2017	Schulze Publication Award, Entrepreneurship & Innovation Exchange
2017	OMT Best Entrepreneurship Paper Award, Academy of Management
2015	OMT Best International Paper Award, Academy of Management
2014	Doctor Mercaturae Honoris Causa, Aalborg University
2012	Carol and Bruce Mallen Award for Lifetime Published Scholarly
	Contributions to Motion Picture Industry Studies
2011	Elected Fellow, Strategy Research Initiative
2009	M.A. Privatim (Honorary), YALE UNIVERSITY
2009	Excellence in Teaching Award (MBA), UNIVERSITY OF TORONTO
2009	Best Paper Award, European Academy of Management
2008	Excellence in Teaching Award (MBA), UNIVERSITY OF TORONTO
2008	Martin and Lang Award for Research Excellence, UNIVERSITY OF TORONTO
2008	Elected, Macro-Organizational Behavior Society
2006	Outstanding Reviewer Award, ACADEMY OF MANAGEMENT REVIEW
2005	Richard R. Nelson Prize (best paper, RESEARCH POLICY)
2005	Young Scientists Award (best paper), International Schumpeter Society
2004	Deloitte Award (advised best MBA field study), UCLA
2004	Edward V. Sedgwick Memorial Award (advised best MBA report), UCLA
1998	ABCD Award (outstanding reviewing), Academy of Management
1987	Century III Scholar
1987	National Merit Scholar
1986	Boy's Nation

## Research\_\_\_\_\_

**CURRENT PROJECTS** 

- 1. Partial sequence analysis
- 2. The geography of experimentation (with Xavier Duran and Ramana Nanda).
- 3. Startup relocation (with Michael Ewens, Yuan Shi, and David M. Waguespack).
- 4. Organizational culture as a solution to the inference problem (with Michael D. Ryall).

- 5. Designing successful drug trials (with Marc Lerchenmueller and Rebeca Mendez).
- 6. The new argonauts: the international movement of venture-backed companies (with Yuan Shi and David M. Waguespack).
- 7. The returns to entrepreneurship in India (with Tina Baghdasaryan and Geoffrey Borchardt).
- A dynamic location quotient (with Xavier Duran and Ramana Nanda).
- 9. Experiences, early performance, and the selection of startups by venture capitalists (with Michael S. Dahl and Tekin Esen)
- 10. The effects of racial phenotype on medical student clerkship scores (with Alexandra Bray, David Ross, and J. Corey Williams).
- 11. Causal inference as an organizational problem (with Michael D. Ryall).
- Startups and divorce (with Tünde Cserpes and Michael S. Dahl).

Books and Edited Volumes

- 13. The Spatial Ecology of Entrepreneurship (with Michael S. Dahl).
- 14. *Handbook of Entrepreneurship Research; Disciplinary Perspectives* (Co-edited with Rajshree Agarwal and Sharon A. Alvarez). Springer-Verlag: New York, 2005
- 15. *Geography and Strategy; Advances in Strategic Management* (Co-edited with Joel A.C. Baum). JAI Press: Greenwich, CT, 2003

Articles and Chapters

- 16. Building status in an online community (with Markus Reitzig and Inna Smirnova).ORGANIZATION SCIENCE, forthcoming
- 17. Flat firms, complementary choices, employee effort, and the pyramid principle. JOURNAL OF ORGANIZATIONAL DESIGN, 11 (2022): forthcoming
- 18. The shape and structure of entrepreneurial places (with Geoffrey Borchardt). Entrepreneurial Ecosystems in Cities and Regions: Emergence, Evolution, and Future (forthcoming), R. Huggins (ed.), Oxford University Press: Oxford
- Diversity and spatial resolution. *Handbook of Spatial Diversity and Business Economics* (forthcoming), M. Andersson, C. Karlsson, and S. Wixe (eds.), Oxford University Press: Oxford
- 20. The Silicon Valley Syndrome (with Doris Kwon). Entrepreneurship Theory & Practice, in press
- 21. Franchising for the social sector. JOURNAL OF ORGANIZATIONAL DESIGN, 10 (2021): in press

- 22. Embedded entrepreneurship. *A Journey toward Influential Scholarship* (pp. 106-123), X.-P. Chen and H.K. Steensma (eds.), Oxford University Press: Oxford
- 23. Do startup employees earn more in the long-run? (with M. Diane Burton, Rodrigo Canales, and Michael S. Dahl). ORGANIZATION SCIENCE, 32 (2021): 587-604
- 24. The economics of filmed entertainment in the digital era (with Thorsten Hennig-Thurau and S. Abraham Ravid). JOURNAL OF CULTURAL ECONOMICS, 45 (2021): 157-170
- 25. Startup employees take a hit financially (with M. Diane Burton, Rodrigo Canales, and Michael S. Dahl). ENTREPRENEUR & INNOVATION EXCHANGE (online), March 24, 2021
- 26. Will COVID-19 take the air out of Silicon Valley? (with Michael S. Dahl). ENTREPRENEUR & INNOVATION EXCHANGE (online), December 20, 2020
- 27. The persistent effects of initial success: Evidence from venture capital (with Ramana Nanda and Sampsa Samila). JOURNAL OF FINANCIAL ECONOMICS, 137 (2020): 231-248
  Preprint: NBER Working Paper No. 24887, August 2018
- 28. Research: How women undersell their work (with Anupam B. Jena and Marc J. Lerchenmuller). HARVARD BUSINESS REVIEW (online), 2019
- 29. Men call their own research 'excellent' (with Anupam B. Jena and Marc Lerchenmueller). New York Times, December 17, 2019
- 30. Gender differences in how scientists present the importance of their research: observational study (with Anupam B. Jena and Marc Lerchenmueller). BRITISH MEDICAL JOURNAL, 367 (2019): I6573
- 31. All other things being equal: Exploring racial and gender disparities in medical school honor society induction (with Margeum Kim, Edward Z. Moore, David A. Ross, and Thilan P. Wijesekera). ACADEMIC MEDICINE, 94 (2019): 562-569
- 32. Do start-ups pay less? (with M. Diane Burton and Michael S. Dahl) INDUSTRIAL AND LABOR RELATIONS REVIEW, 71 (2018): 1179-1200
- 33. Social networks and the geography of entrepreneurship.
  SMALL BUSINESS ECONOMICS, 51 (2018): 527-537
  Prize Lecture for 2018 Global Award for Entrepreneurship Research
- 34. Gender differences in early career transitions in the academic life sciences (with Marc J. Lerchenmueller). RESEARCH POLICY, 47 (2018): 1007-1017
- 35. Gender differences in obtaining and maintaining patent rights (with Kyle L. Jensen and Balázs Kovács). NATURE BIOTECHNOLOGY, 36 (2018): 307-309
- 36. Long-term analysis of sex differences in prestigious authorships in cardiovascular research supported by the NIH (with Carolin Lerchenmüller and Marc J. Lerchenmueller). CIRCULATION, 137 (2018): 880-882
- 37. Innovation policy in a networked world. INNOVATION POLICY AND THE ECONOMY, 18 (2018): 53-77
  - Preprint: NBER Working Paper No. 23431, May 2017

- 38. Legitimacy and the benefits of firm formalization (with Valentina Assenova). Organization Science, 28 (2017): 804-818
  - OMT Division Best International Paper Award, Academy of Management, 2015
- 39. Regional ecologies of entrepreneurship. JOURNAL OF ECONOMIC GEOGRAPHY, 17 (2017): 959-974
- 40. Community and capital in entrepreneurship and economic growth (with Sampsa Samila). AMERICAN SOCIOLOGICAL REVIEW, 82 (2017): 770-795
  - OMT Division Best Entrepreneurship Paper Award, Academy of Management, 2017
- 41. 'Home field advantage' works in business as well as baseball (with Michael S. Dahl). ENTREPRENEUR & INNOVATION EXCHANGE (online), June 20, 2017
  Schulze Publication Award, 2017
- 42. Entrepreneurs and social capital in China. MANAGEMENT AND ORGANIZATION REVIEW, 13 (2017): 275-280
- 43. Junior female scientists aren't getting the credit they deserve (with Marc J. Lerchenmuller). HARVARD BUSINESS REVIEW (online), 2017
- 44. Temporal issues in replication: The stability of centrality-based advantage (with Yuan Shi and David M. Waguespack). SOCIOLOGICAL SCIENCE, 4 (2017): 107-122
- 45. Expanding innovation finance via crowdfunding (with Valentina Assenova, Jason Boada, Guan-Ching Li, and Lee Fleming). SCIENCE, 354 (2016): 1526-1528
- 46. Restricting employment restrictions (with Matt Marx). YALE INSIGHTS (online), November 21, 2016
- 47. Geography, joint choices, and the reproduction of gender inequality (with Michael S. Dahl). American Sociological Review, 81 (2016): 900-920
- Location matters. *Companion to the Makers of Modern Entrepreneurship* (pp. 172-180), D. B. Audretsch and E. Lehmann (eds.), Routledge: New York, 2016
- 49. S/he blinded me with science: The sociology of scientific misconduct (with James N. Baron and Marissa King). *Organizational Wrongdoing* (pp. 176-202), D. Palmer, R. Greenwood, and K. Smith-Crowe (eds.), Cambridge University Press, 2016
- 50. Author disambiguation in PubMed: Evidence on the precision and recall of Author-ity among NIHfunded scientists (with Marc Lerchenmueller). PLOS ONE, 11 (2016): e0158731
- 51. The present and future of crowdfunding (with Valentina Assenova, Jason Best, Mike Cagney, Douglas Ellenoff, Kate Karas, Jay Moon, Sherwood Neiss, and Ron Suber). CALIFORNIA MANAGEMENT REVIEW, 58 (2016): 125-135
- 52. Financing by and for the masses: An introduction to the special issue on crowdfunding (with Lee Fleming). California Management Review, 58 (2016): 5-19
- 53. Crowding, satiation and saturation: The days of television series' lives (with Alicia Barroso, Marco Giarratana, and Samira Reis). STRATEGIC MANAGEMENT JOURNAL, 37 (2016): 565-585

- 54. Competitive threats, constraint, and contagion in the multiunit firm (with Gabriel Natividad). ORGANIZATION SCIENCE, 26 (2015): 1721-1733
- 55. Valuation, categories and attributes (with Inna Galperin). PLoS ONE, 9 (2014): e103002
- 56. (When) do firms have social capital? (with Michelle Rogan) ANNUAL REVIEW OF SOCIOLOGY, 40 (2014): 261-280
- 57. The who, why, and how of spinoffs (with Michael S. Dahl). INDUSTRIAL AND CORPORATE CHANGE, 23 (2014): 661-688
- 58. Picking a (poor) partner: A relational perspective on acquisitions (with Michelle Rogan). Administrative Science Quarterly, 59 (2014): 301-328
- 59. Status and reputation: Synonyms or separate concepts? STRATEGIC ORGANIZATION, 12 (2014): 62-69
- 60. Biases in the selection stage of bottom-up strategy formulation (with Markus Reitzig). STRATEGIC MANAGEMENT JOURNAL, 34 (2013): 782-799
- 61. Resource partitioning revisited: Evidence from Italian television broadcasting (with Alessandro Lomi, Giacomo Negro, Fabrizio Perretti, and Samira Reis). INDUSTRIAL AND CORPORATE CHANGE, 22 (2013): 459-487
- 62. Israel's Yozma an example for Canada. FINANCIAL POST (Canada), July 1, 2012
- 63. Home sweet home: Entrepreneurs' location choices and the performance of their ventures (with Michael S. Dahl). MANAGEMENT SCIENCE, 58 (2012): 1059-1071
- 64. The ratings game: Asymmetry in classification (with David M. Waguespack). Organization Science, 22 (2011): 541-553
- 65. Non-compete covenants: Incentives to innovate or impediments to growth (with Sampsa Samila). MANAGEMENT SCIENCE, 57 (2011): 425-438
- 66. Venture capital, entrepreneurship, and economic growth (with Sampsa Samila). Review of Economics and Statistics, 93 (2011): 338-349
- 67. The social attachment to place (with Michael S. Dahl). SOCIAL FORCES, 89 (2010): 633-658
- 68. Venture capital as a catalyst to commercialization (with Sampsa Samila). RESEARCH POLICY, 39 (2010): 1348-1360
- 69. The migration of technical workers (with Michael S. Dahl). JOURNAL OF URBAN ECONOMICS, 67 (2010): 33-45
- 70. The embedded entrepreneur (with Michael S. Dahl).
  EUROPEAN MANAGEMENT REVIEW, 6 (2009): 172-181
  Best Paper Award, European Academy of Management, 2009
- 71. The case for formal theory (with Ron Adner, László Pólos, and Michael D. Ryall). ACADEMY OF MANAGEMENT REVIEW, 34 (2009): 201-208

- 72. The mobilization of scarce resources (with Bjørn Løvås). Advances in Strategic Management, 25 (2008): 361-390
- 73. Bringing the context back in: Settings and the search for syndicate partners in venture capital investing (with Toby E. Stuart). Administrative Science Quarterly, 53 (2008): 266-294
- 74. Entrepreneurship: A field of dreams? (with Toby E. Stuart) ACADEMY OF MANAGEMENT ANNALS, 2 (2008): 517-543
- 75. Geographic clustering in biotechnology: Social networks and firm founding (with Dirk Fornahl). *Handbook of Bioentrepreneurship* (pp. 35-51), H. Patzelt and T. Brenner (eds.), Springer: New York, 2008
- 76. Strategic networks and entrepreneurial ventures (with Toby E. Stuart). Strategic Entrepreneurship Journal, 1 (2007): 211-227
- 77. Corporate demography and income inequality (with Jesper B. Sørensen). AMERICAN SOCIOLOGICAL REVIEW, 72 (2007): 766-783
- 78. Brokers and competitive advantage (with Michael D. Ryall). MANAGEMENT SCIENCE, 53 (2007): 566-583
- 79. The tyranny of theory. *New Approaches in Management and Organization* (pp. 449-450), D. Barry and H. Hansen (eds.), Sage: Los Angeles, 2007
- 80. Science, social networks, and spillovers (with Jasjit Singh). INDUSTRY & INNOVATION, 14 (2007): 219-238
- 81. Informational complexity and the flow of knowledge across social boundaries (with Lee Fleming and Jan W. Rivkin). *Applied Evolutionary Economics and Economic Geography* (pp. 147-160), K. Frenken (ed.), Edward Elger: Cheltenham, 2007
- 82. Social structure and exchange: Self-confirming dynamics in Hollywood (with David M. Waguespack). Administrative Science Quarterly, 51 (2006): 560-589
- 83. Niche width revisited: Organizational scope, behavior and performance (with Susan McEvily, Charlotte Rongrong Ren, and Raja Roy). STRATEGIC MANAGEMENT JOURNAL, 27 (2006): 915-936
- 84. Complexity, networks and knowledge flow (with Lee Fleming and Jan W. Rivkin). RESEARCH POLICY, 35 (2006): 994-1017
  Reprinted (with introduction) in *Handbook of Evolutionary Economic Geography*, R. Boschma and R. Martin
  - (eds.), Edward Elgar, 2010
  - Young Scientists Award, International Schumpeter Society, 2005
- 85. The competitive dynamics of vertical integration: Motion picture producers in the United States, 1912-1970 (with Giacomo Negro). Advances in Strategic Management, 23 (2006): 363-398
- 86. Social networks and entrepreneurship (with Toby E. Stuart). *Handbook of Entrepreneurship Research* (pp. 233-252), S. Alvarez, R. Agrawal and O. Sorenson (eds.), Springer-Verlag: New York, 2005

87. Complexity theory.

*Blackwell Encyclopedic Dictionary of Management: Organizational Behavior* (2nd Edition) (pp. 56-57), N. Nicholson, P. Audia and M. Pillutla (eds.), Blackwell Publishers: Malden, MA, 2005

- 88. Directed evolution and identification of control regions of ColE1 plasmid replication origins using only nucleotide deletions (with Alan Greener, Dewey Kim, Yoon Rhee, Denise Rhodes, Vikram Sharma, and Vaughn Smider). JOURNAL OF MOLECULAR BIOLOGY, 351 (2005): 763-775
- 89. Social networks and the persistence of clusters: Evidence from the computer workstation industry. *Clusters, Networks and Innovation* (pp. 297-316), S. Breschi and F. Malerba (eds), Oxford University Press: Oxford, 2005
- 90. Research on social networks and the organization of research and development: An introductory essay (with David M. Waguespack). JOURNAL OF ENGINEERING AND TECHNOLOGY MANAGEMENT, 22 (2005): 1-7
- 91. Social networks, informational complexity and industrial geography. *The Role of Labour Mobility and Informal Networks for Knowledge Transfer* (pp. 79-96), D. Fornahl, C. Zellner, and D. Audretsch (eds.), Springer-Verlag: New York, 2004
- 92. Science and the diffusion of knowledge (with Lee Fleming). RESEARCH POLICY, 33 (2004): 1615-1634
  Richard R. Nelson Prize, 2005
- 93. Science as a map in technological search (with Lee Fleming).
  STRATEGIC MANAGEMENT JOURNAL, 25 (2004): 909-928
  Reprinted in *Technology Strategy and Innovation*, M.J. Leiblein and A.A. Ziedonis (eds.), Edward Elgar, 2011
- 94. Asymmetric selection among organizations (with William P. Barnett and Aimee-Noelle Swanson). INDUSTRIAL AND CORPORATE CHANGE, 12 (2003): 673-695
- 95. Liquidity events and the geographic distribution of entrepreneurial activity (with Toby E. Stuart). Administrative Science Quarterly, 48 (2003): 175-201
- 96. From conception to birth: Opportunity perception and resource mobilization in entrepreneurship (with Jesper B. Sørensen). Advances in Strategic Management, 20 (2003): 89-117
- 97. Geography and strategy: The strategic management of space and place (with Joel A. C. Baum). Advances in Strategic Management, 20 (2003): 1-19
- 98. Interdependence and adaptability: Organizational learning and the long-term effect of integration. MANAGEMENT SCIENCE, 49 (2003): 446-463
- 99. The geography of opportunity: Spatial heterogeneity in founding rates and the performance of biotechnology firms (with Toby E. Stuart).
  RESEARCH POLICY, 32 (2003): 229-253
  Reprinted in *The Economics of Biotechnology*, M. McKelvey and L. Orsenigo (eds.), Edward Elgar, 2006
- 100. Strategy as quasi-experimentation. STRATEGIC ORGANIZATION, I (2003): 337-343
- 101. Navigating the technology landscape of innovation (with Lee Fleming). SLOAN MANAGEMENT REVIEW, 44 (2003): 15-23

- 102. Social networks and industrial geography.
  - JOURNAL OF EVOLUTIONARY ECONOMICS, 13 (2003): 513-527

• Reprinted in *Entrepreneurship, the New Economy and Public Policy*, U. Cantner, E. Dinopoulos and R.F. Lanzillotti (eds.), Springer-Verlag, 2005

- 103. The Red Queen in organizational creation and development (with William P. Barnett). INDUSTRIAL AND CORPORATE CHANGE, 11 (2002): 289-325
  Reprinted in Organizational Learning and Knowledge Management, W.H. Starbuck (ed.), Edward Elger, 2008
- 104. Interorganizational complexity and computation. *Companion to Organizations* (pp. 664-685), J.A.C. Baum (ed.), Blackwell Publishers: Oxford, 2002
- 105. A view from the other side of the ocean.
   Beyond Knowledge Management: Dialogue, Creativity and the Corporate Curriculum (pp. 187-191), B.
   Garvey and B. Williamson, Financial Times Prentice Hall: Harlow, 2002
- 106. Technology as a complex adaptive system: Evidence from patent data (with Lee Fleming). RESEARCH POLICY, 30 (2001): 1019-1039
  Reprinted in *Recent Developments in the Economics of Science and Innovation*, A.N. Link and C. Antonelli (eds.), Edward Elgar, 2014
- 107. Tradeoffs in the organization of production: Multi-unit firms, geographic dispersion, and organizational learning (with Pino G. Audia and Jerald Hage). ADVANCES IN STRATEGIC MANAGEMENT, 18 (2001): 75-105
- 108. Finding the right mix: Franchising, organizational learning, and chain performance (with Jesper B. Sørensen). Strategic Management Journal, 22 (2001): 713-724
- 109. Syndication networks and the spatial distribution of venture capital investments (with Toby E. Stuart). American Journal of Sociology, 106 (2001): 1546-1588
- 110. The dangers of modularity (with Lee Fleming). HARVARD BUSINESS REVIEW, 79 (2001): 20-21
- III. The social structure of entrepreneurial activity: Geographic concentration of footwear production in the U. S., 1940-1989 (with Pino Audia).
  AMERICAN JOURNAL OF SOCIOLOGY, 106 (2000): 424-461
  Reprinted in *Innovation and Entrepreneurship*, D.B. Audretsch, S. Heblich and O. Falck (eds.), Edward Elger: Cheltenham, 2009
- 112. The effect of population level learning on market entry: The American automobile industry. SOCIAL SCIENCE RESEARCH, 29 (2000): 307-326
- 113. Letting the market work for you: An evolutionary perspective on product strategy. Strategic Management Journal, 21 (2000): 577-592

DORMANT WORKING PAPERS (MOST RECENT VERSION)

- 114. Blaxsploitation: African Americans and the interpretations trap in Hollywood (with Victoria Zhang), 2016.
- 115. The community ecology of vertically-related populations (with Giacomo Negro), 2005.
- 116. Aspirations, performance, and organizational change (with Pino Audia), 2002.

117. Product variety and product class demand. 1995.

#### **BOOK REVIEWS**

- 118. *The Microstructure of Organizations* by Phanish Puranam. Administrative Science Quarterly, 64 (2019): NP22-NP23
- 119. Jerald Hage: *Restoring the Innovative Edge: Driving the Evolution of Science and Technology.* Administrative Science Quarterly, 57 (2012): 353-355
- 120. *Culture and Demography in Organizations.* By J. Richard Harrison and Glenn R. Carroll. AMERICAN JOURNAL OF SOCIOLOGY, 114 (2009): 1536-1538
- 121. Entrepreneurship, Geography, and American Economic Growth, by Zoltan J. Acs and Catherine Armington. Administrative Science Quarterly, 52 (2007): 156-157
- 122. Knowledge and Competitive Advantage: The Coevolution of Firms, Technology and National Institutions, by Johann Peter Murmann. ADMINISTRATIVE SCIENCE QUARTERLY, 49 (2004): 666-668
- 123. Beyond the Market: The Social Foundations of Economic Efficiency, by Jens Beckert. Administrative Science Quarterly, 48 (2003): 541-543
- 124. *Distributed Work*, Pamela J. Hinds and Sara Kiesler (eds.) Administrative Science Quarterly, 47 (2002): 760-763
- 125. *Dynamics of Organizations: Computational Modeling and Organization Theories*, edited by Alessandro Lomi and Eric R. Larsen. AMERICAN JOURNAL OF SOCIOLOGY, 107 (2002): 1371-1373
- 126. *Chaos, Complexity and Sociology*, R.A. Eve, S. Horsfall and M.E. Lee (eds.). EMERGENCE, I (1999): 149-151

**TECHNICAL REPORTS** 

- 127. *Entrepreneurship and Urban Success: Toward a Policy Consensus.* (with Zoltan J. Acs, Edward L. Glaeser, Robert E. Litan, Lee Fleming, Stephan J. Goetz, William R. Kerr, Steven Klepper, Stuart S. Rosenthal, and William C. Strange). Kauffman Foundation: Kansas City, MO, 2008
- 128. The Sorenson Workstation FIVE Data. FIVE Project, Dartmouth: Hanover, NH, 2008

TEACHING CASES

- 129. Aptera (A), (B), & (C) (with Lee Fleming). University of California, 2021
- 130. Elizabeth Franco: Beginning the Journey. Yale School of Management, 2020
- 131. Centerbridge Partners (with Jaan Elias). Yale School of Management (raw case), 2015
- 132. The Pizza Challenge (with Elon Boms). Yale School of Management, 2014
- 133. Agora: Impact Accelerator (with Rocio Sanz Cortés). Yale School of Management, 2013
- 134. Agora: Investing with Impact (with Rocio Sanz Cortés). Yale School of Management, 2013
- 135. *Norway's Pension Fund Global* (with Andrew Ang, William N. Goetzmann, Jaan Elias, and Jean Rosenthal). Yale School of Management (raw case), 2010
- 136. Comcast's Bid for Disney. UCLA Anderson, 2004

- 137. Netflix. UCLA Anderson, 2004
- 138. *Fox Entertainment Group (A)* ピ(*B*): *Vertical Integration in the Television Industry* (with Daniel Granof). UCLA Anderson, 2003
- 139. Broadening the Field: The NFL's Option to Acquire Arena Football (with Michael A. Maciszewski). UCLA Anderson, 2003
- 140. Introducing The Matrix: Reloaded. UCLA Anderson, 2003
- 141. Investing in Motion Pictures. UCLA Anderson, 2003
- 142. Lord MR Technology Development (with Lee Fleming). Harvard Business School, 2001

#### Service \_\_\_\_\_

University		
2021-	Faculty Executive Committee, UCLA Anderson	
202I-	Chair Allocation Committee, UCLA Anderson	
2018-	Faculty Director, Yale Accelerated Management Program (online)	
2014–2020	Entrepreneurship Steering Committee, Yale SOM	
2012-2020	Conflict of Interest Committee, Yale University	
2018–2019	Senior & Junior Recruiting Committee, Yale Department of Sociology	
2016–2019	Chair, Institutional Conflict of Interest Committee, Yale University	
2016–2019	Conflict of Interest Leadership Group, Yale University	
2016–2017	Recruiting Committee, Urban Studies, Yale-NUS	
2014–2017	Appointments, Curriculum, and Strategy Committee, Yale SOM	
2015–2016	Chair, Leadership Development Oversight Committee, Yale SOM	
2014–2016	Chair, Senior Recruiting Committee, Yale Department of Sociology	
2011–2016	Coordinator, Organizations and Management Ph.D. Program, Yale University	
2012-2015	Cooperative Research Committee (technology transfer), Yale University	
2013–2014	Health Care Management Recruiting Committee, Yale School of Public Health	
2010-2012	Appointments Committee, Yale SOM	
2010-2012	Diversity Representative, Yale SOM	
2009–2011	Dean's Advisory Committee, Yale SOM	
2008–2009	Executive Committee, Rotman School of Management, University of Toronto	
2006–2009	Coordinator, Ph.D. Program in Strategic Management, University of Toronto	
2005–2006	Coordinator, Ph.D. Program in Strategic and International Management,	
	London Business School	
2002-2005	Ph.D. Liaison, Policy Area, UCLA Anderson	

## Editorial

2021– 2020– 2020– 2018– 2013–2020 2014–2018 2014–2016	Associate Editor, TRENDS IN ENTREPRENEURSHIP Associate Editor, MANAGEMENT AND BUSINESS REVIEW Department Editor (Organizations), MANAGEMENT SCIENCE Deputy Editor, AMERICAN SOCIOLOGICAL REVIEW Deputy Editor, Sociological Science Department Editor (Organizations), MANAGEMENT SCIENCE Editor (Strategy), FNT MANAGEMENT
2014-2010	Euror (Strategy), TNT WANAGEMENT
2008–2016	Editor, SSRN Entrepreneurship & the Social Sciences eJournal
2011–2014	Senior Editor, Organization Science
2006–2009	Department Editor (Organizations & Social Networks), MANAGEMENT SCIENCE
2005-2008	Senior Editor, Organization Science
2004–2006	Associate Editor, MANAGEMENT SCIENCE
2018-	Methods Advisory Panel, Administrative Science Quarterly
2017-	Editorial Board, California Management Review
2002-	Advisory Editor, Research Policy
2009–2019	Editorial Board, Strategic Management Journal
2009–2016	Editorial Board, European Management Review
2003–2016	Editorial Board, Small Business Economics
2001–2016	Editorial Board, Strategic Organization
2002–2008	Editorial Board, Academy of Management Review
2003-2007	Editorial Board, Administrative Science Quarterly
2000-2002	Consulting Editor, American Journal of Sociology

Professional

2018-	MIT Sloan Management Review Strategy Forum Member	
2017-	Program Committee, Kenan Institute Frontiers of Entrepreneurship Conference	
2014-	Chair, Scientific Advisory Committee,	
	Danish Research Unit on Industrial Dynamics (DRUID)	
2013–	Co-founder and Treasurer, Society for Sociological Science	
2008-	Scientific Advisory Committee, DRUID	
2020	Scott Article Award Committee, American Sociological Association	
2017–2019	Co-Chair, Task Force on Membership, American Sociological Association	
2014–2017	Advisory Board, State of the Field, Kauffman Foundation	
2010–2016	Membership Committee, Strategy Research Initiative	
2005-2007	Executive Committee, Business Policy and Strategy Division,	
	Academy of Management	

## Teaching \_\_\_\_

### MBA

2021-	Entrepreneurship & Venture Initiation
2020-	Business Creation Option (field research)
2007-	Venture Capital Strategy
2018	The Executive (capstone)
2012–2016	International Experience: South Africa
2014	Entrepreneurial Finance
2011-2012	International Experience: Hungary-Russia
2010-2011	International Experience: Estonia-Hungary
2007–2009	Commercialization of Technology (field research)
2003-2007	Strategy in Entertainment Industries
2001-2006	Applied Management Research (field research)
1998–2006	Strategic Management (core)
1998-2000	
1998	Organizational Strategy

Doctoral

2017, 2019	Applied Empirical Methods
2018	Organizations and the Environment
2012, 2014	Theory Construction
2009	Strategy and Organization
2007	Alliances and Networks
2005	Basic Readings in Business
2001, 2004	Organization Theory and Strategy
2003	Assessing Organizational Performance

DOCTORAL SUPERVISION († = chair or co-chair)

Mahdi Eghbali (Current student, Iowa, Economics)

† Aptekin Esen (Current student, Aarhus, Innovation & Entrepreneurship)

† Geoffrey Borchhardt (Current student, Yale, Organizations & Management), *Entrepreneurship in Context* 

<sup>†</sup> Melody H. Chang (Current student, Yale, Organizations & Management), *Careers and Entrepreneur*ship in Technology-Intensive Environments.

† Doris Kwon (Current student, Yale, Organizations & Management), Jobs, Occupations, and Skills

Ying Li (Current student, University of Illinois at Urbana-Champaign, Business Administration), *Technology, Local Communities, and Market Evolution: The Rise, Fall, and Perseverance of American Movie Theaters, 1896-2020* 

<sup>†</sup> Pedro Makhoul (Current student, UCLA, Strategy), Cross-Border Acquisitions and Ownership

<sup>†</sup> Jing Ping (Current student, Yale, Sociology), Social Context and Social Interaction: A Multidimensional Study of Market Behaviors of Individuals and Organizations. † Shuang Song (Current student, Yale, Sociology), *Essays on Networks and Gender Diversity in Venture Capital*.

<sup>†</sup> Thomas Lyttleton (Yale, Sociology. 2021), *Work, Sociability, and Inequality*. First job: Copenhagen Business School (post-doc)

• Marvin B. Sussman Best Dissertation Award

<sup>†</sup> Margeum Kim (Yale, Organizations & Management, 2020), *Collaboration and Coordination in Networks: How Temporal Network Patterns Affect Organizational and Professional Outcomes.* First job: Bloomingdale's

Bonnie Jin (Yale, School of Public Health, 2019), *The Effects of Hospital Network Entry and Exit: Insights from Affiliation Networks and Health Systems*. First job: University of Pittsburgh

Yin Jia (Jeff) Qiu (Yale, Economics, 2019), *Research Productivity and the Dynamic Allocation of NIH Grants*. First job: Dept. of Justice

<sup>†</sup> Nicholas Occhiuto (Yale, Sociology, 2019), *The Corporate Political Activity of Transportation Network Companies in the Taxicab Industries of New York, Chicago, San Francisco, and Austin between 2010 and 2016*. First job: EM Lyon

Yuan Shi (University of Maryland, Strategy, 2019), *Essays on the Consequences of Market Democratization for Organizations*. First job: Cornell

Shu (Victoria) Zhang (Yale, Organizations & Management, 2019), *Networks and Professional Wrongdoing in the Prescription Drug Epidemic*. First job: Wisconsin

Katja Bringmann (University of Antwerp, Applied Economics, 2018), *Cross-border Venture Capital and Venture Internationalization*. First job: Ghent

<sup>†</sup> Valentina Assenova (Yale, Organizations & Management, 2017), *Organizational Foundations of Economic Development*. First job: Wharton

Vincenzo Butticé (Politecnico di Milano, Management, 2017), *The Accumulation of Social Capital in the Early Stages and Its Implications for Entrepreneurial Performances*. First job: Politecnico di Milano

Seongsoo Choi (Yale, Sociology, 2015), *Educational Choice and Institutional Contexts*. First job: Higher School of Economics (Russia)

Bill Foster (University of Toronto, Management, 2015), *Essays on Organizational Strategy and Social Networks*. First job: Dalhousie

Joeri van Hugten (Tilberg University, CenTER for Economic Research, 2015), *Essays on Diffusion and Categories*. First job: University of Antwerp

Shinjinee Chattopadhyay (Columbia, Finance and Economics, 2013), *Essays on the Economics of Entrepreneurship*. First job: University of Illinois

Marc Lerchenmueller (WHU, Economic Science, 2013), *Corporate Entrepreneurship in Innovation-Intensive Industries*. First job: University of Mannheim

Ben Spigel (University of Toronto, Geography, 2013), *The Emergence of Regional Cultures and Practices:* A Comparative Study of Canadian Software Entrepreneurship. First job: University of Edinburgh

† Pernille Gjerløv-Juel (Aalborg University, Business Studies, 2012), Organizational Disruptions and Firm Performance. First job: Aalborg University

† Elena Kulchina (University of Toronto, Management, 2012), *Three Essays on Foreign Entrepreneurs*. First job: Duke

Kristina Vaarst Andersen (Copenhagen Business School, Economics and Business, 2011), *Optimal Levels of Embeddedness*. First job: Copenhagen Business School

Jay Horowitz (University of Toronto, Management, 2011), *Fighting Fires Together: Essays on Alliances among Fire Departments*. First job: Bocconi

Maud Pindard-Lejarraga (Universidad Carlos III, Business Administration, 2010), *The Role of Interconnections between Firms in the Emergence and Maturation of an Industry: Evidence from the Spanish Railway Sector, 1848-1935.* First job: Instituto de Empresa (IE)

Alex Oettl (University of Toronto, Management, 2009), *Essays on Star Scientists*. First job: Georgia Institute of Technology

† Samira Reis (Bocconi University, Business, 2009), *Innovation and Competition in the Television Industry*. First job: Universidad Carlos III

Marco Huesch (UCLA, Strategy, 2008), Essays in Healthcare Economics. First job: Duke

Rebeca Mendez (Universidad Carlos III, Business Administration, 2008), *Management Issues in Open Source Software Networks*. First job: Universitat de les Illes Balears

Gabriel Natividad (UCLA, Strategy, 2008), Essays in Corporate Finance and Strategy. First job: NYU

† Jeongsik (Jay) Lee (UCLA, Strategy, 2007), *Essays on the Economics of Exchange Networks*. First job: Georgia Institute of Technology

† Susan Lynch (London Business School, Strategic and International Management, 2006), *Structuring Interaction inside Firms: Formal Boundaries and Tie Formation*. First job: INSEAD

<sup>†</sup> Michelle Rogan (London Business School, Strategic and International Management, 2006), *Competitive Overlap, Business Relationship Ownership, and Relationship Dissolution in the Acquisition of Social Capital*. First job: INSEAD

Elisa Grossman (UCLA, Management and Organizations, 2005), *New Venture Creation and Network Tie Formation*. First job: Baruch College

† Charlotte Rongrong Ren (UCLA, Strategy, 2005), *Learning by Firms and Technological Innovation*. First job: Purdue

Ping Wang (UCLA, Information Systems, 2005), *Fashion in Information Technology*. First job: University of Maryland

Marc Junkunc (UCLA, Global Economics and Management, 2004), *Toward a Greater Economic Understanding of Entrepreneurial Activity*. First job: University of Miami

Giacomo Negro (Bocconi University, Business Administration, 2004), *Community Ecology of Organizational Populations: The Evolution of Producers and Distributors in the U.S. Feature Film Industry.* First job: Bocconi

Tatsuo Ushijima (UCLA, International Business and Comparative Management, 2003), *Evolution of Multinationality and the Value of the Firm*. First job: Aoyama Gakuin

Mindy Douthit (University of Chicago, Organizational Theory, 2000), *Social Capital and Group Preference*. First job: Northwestern

Konstantina Kiousis (UCLA, Strategy, 2000), *Knowledge, Incentives, and Growth*. First job: Ohio State University

## Senior Theses

Christopher Chen (Yale, Statistics and Data Science, 2020), *Applied Statistical Models for Evaluating Firm Operating Performance and Investment Returns*.

Rocky Lam (Yale, Sociology, 2020), *Embedded Entrepreneurship: How Business Owners Navigate Industry City and Gentrification in Sunset Park, Brooklyn*.

• Mildred Priest Frank Memorial Prize (Best senior thesis in Sociology)

Su Yeon (Rachel) An (Yale, Sociology, 2019), *Well-Meaning Technocrats and Changing Institutional Logics: The Social Impact Bond as a Rationalizing Process.* 

• Mildred Priest Frank Memorial Prize (Best senior thesis in Sociology)

Omar Zaki (Yale, Economics, 2018), Understanding Biotech Stock Rallies.

Kevin Fung (Yale, Economics, 2017), *Foreign Venture Capital Investment in China's Emerging Technology Sector: Current State and Significance.* 

Zachary Krumholz (Yale, Economics, 2015), VC Firms and Lead Bank Investment Bank Relationships: A Study on the Impact of Underpricing.

David Zhang (Yale, Economics, 2012), An Analysis and Critique of Funds of Private Equity Funds.

Lauren Nemeth (UCLA, Economics, 2005), *The Daimler-Benz/Chrysler Merger: A Promising Merger with Disappointing Results*.